 Tipping is rad to be due to public
 Infants' rattles are athetic ecuipment. according to an officiaic dectipion
in Michigan. Why not musical in. in inichisan. In Manchuria it sems that the only
lifference between an anti-bolshevist


 In not asking that Esporato sard hop growing.



 | ce are the ones that are skinnell. | $\mathbf{O}$ Baby chick food. Phone 71 |
| :--- | :--- |


 It may be true, as unoricieal tatititi Stock hogs wanted by the Ne ind worent wat there if if falline oft braska Land Co. ecovert have to wait until the public kinder. Few is evidently growing kinder. Few harsh things are sai about
adays.

(My Addresa)
(Town)

No nourishment in wind, xays a
hendiline. Sill you never hear 0 of hendline, sill you never hear of any
of thooe chautauqua lecturers tarving
to death Theres only one thing more pathetic than a boy with curls, and that is a,
boy who will wear em without regis-
The official accounts of the perils surrounding a child make it a miracl
any one lives to a ripe old age.
When, prices are made "overhea
expense" covers a multitude of sins.

A few miles from a large and thriving city is a little town that can't even be reached by the steam railroads. Yet on a single day last summer enthusiastic buyers from almost every state in the Union sought it out and paid it a visit. What's more, on that single day they spent, in that little hamlet, one hundred and fifty thousand dollars!

What's the answer? Pure-breds. That town is famous as a pure-bred center-to cattle men it's one of the most important spots on the map,

Pure-breds can do as much for costs, high freight rates, scarce labor your community. They offer the and tight credit will be the pure-bred easiest, quickest and most profitable farmers. And the communities that program for building up a commu- are ready to supply the breeding nity-a program which has pulled stock are sure of a lasting prosperity. whole counties out of the rut, put Yours can be one.
towns on the map and brought finan- In this final advertisement of a cial independence to thousands of series made possible by THE Coun farmers. It is becoming clearer every TRY Gentleman we wish to ex day that the future of cattle raising press our appreciation of its coôperaas a profitable industry depends upon tion by again urging you to send in, an economical operation possible only , today, $\$ 1.00$ for 52 big issues, every with pure blood. The beef growers "one of which you will enjoy and who survive in the face of high feed profit by. Send your order today.

NEBRASKA SHORTHORN BREEDERS' ASSOCIATION C. M. MeCARTHY; Secretary, York, Nebraska

[^0]I'm glad to see you pushiug our organization with good
for one year, fifty-two issues. The two go well together.
(My Name)
He'll Put You On the Map


## Do You Know Who Pays For Your Advertising?

DID YOU KNOW that inteiligent and judicious advertising doesn't cost the man who pays the bill a cent? Well, then, who D0ES pay for the Advertising if the merchant himself doesn't?

The unwise patrons of the store that is NOT advertised are the persons who pay for advertising.

By advertising, a merchant increases his turnovers and sells four or five times as much merchandise as he would if he did not advertise. The real cost of selling that merchandise is reduced with each turn-over. Thus, the
amount he invested in Advertising comes back to him and he is enabled to do business on a clocer. margin of profit on each turn-over than the merchant who doesn't use Advertising to increase the volume of his business.

So, after all, the merchant who advertises doesn't pay for his advertisements; neither do his customrs. It's the patrons of the UNADVERTISED store who pay for them.

## The Alliance Herald


[^0]:    the country gentleman, Phitadelphia, Pa.

