Experiences of a Foreigner With the Merchants and Shops of the Small Towns

(By Capt. Edwin M. Burr) Probably a subject as interesting as any would be a discussion of the modern conveniences to be found in the everyday life of our sister democracy. But before we enter the subject it will be well to explain that there are two districts in France, the civilization of which differ radically. These are, first, the cities, such as Paris, Lyon, Marseilles, Bordeaux, etc.; and second, the province or the ried by French business firms does rural district. Also we must bear in not compare with the corresponding mind that there are two aspects of establishments of our country, either French life to be reckoned with; one, in quantity or range of commodities. the pre-war phase, the other that of This fact is due, probably, to at least the war with which our soldiers are two causes, one of which is that the best acquainted. We must realize scarcity of money exercises a definite that the glimpse we got was at a restraint on the selection of buyers. time when our hosts were at their They take what they can get and poorest commercially, industrially are thankful for the opportunity. and morally. Let us not judge The other cause the writer thinks is France too harshly by her ebb-tide the custom to be observed in many parts of France, that of traveling showing.

The appearance of the small bands of merchants, who make their French town, ranging from fifty to headquarters in some comparatively five thousand inhabitants, have been large city and make a regular schedescribed by the majority of letter- dule of little towns, selling their writers from the front. Nearly every- wares a half or whole day in each one has read of the little, low, stone place. In this way they serve the structures with red tile roofs that people in several different capacities. are built along some narrow rambl- In the first place they bring the ing road. But has everyone taken a latest notions from the business centclose-up of the interior of one of ers, and incidentally make it inadvisthese quaint business houses? Were able for merchants to carry anyyou to enter a shop in a small town thing but staple articles. Again they your interest might be attracted by serve as did the troubadors of old some display in the shop-window, but who brought news from distant it would generally be necessary to places. But in this case the news is single out some one object from a exchanged over the gaily decorated generous maze of goods crowded into little carts while the draft animal a tiny space. But once having the (usually some diminutive donkey or desire to enter a small shop, your worthless pony, although sometimes next difficulty might be to discover large dogs are used) stands on a the entrance. In many business couple or three legs close by and places of this sort, the door is almost dreamily listens to the sharp bar- A Timely Help concealed because it is built like one gain that is driven in even the most of the windows, with hinges on the trivial purchase. These itinerant The face is often the first inside. The only distinctive feature merchants are respected and welin most cases is not a door-knob as come visitors to these little towns. to betray a decline in we know them, but a "door-handle" The inhabitants make a sort of weekor leer about three or four inches in ly fair out of their coming, and the length. This handle is common to activity and interest are keen while rundown and your face most doors in France, both for in- the troup stays in the village for the side and outside use.

When one opens the door the first the price of something and exchange thing to impress itself upon his unac- gossip meanwhile. customed ears is the tinkling of a bell in the front or rear of the store can be said to be general in France, which announces to the proprietor except in some of the large stores in that a patron has come. A contriv- the cities. In the smaller communiance of wires, pulleys and levers is ties it is practically always the cusacted upon by some edge of the door tom. And this national difference is plainly evident. Those and the resultant tinkling of a bell gives rise to one of the most heartheralds his approach as well as his felt though least-appreciated comdeparture. This warning calls the plaints that the French have against proprietor, usually a woman or her the Americans. The writer knows body, enrich the blood and daughter, from some occupation in that the great majority of soldiers the rear of the place. In case neither who return from France will tell party speaks both languages, the stories of high prices charged Ameri-

Dry goods, meats, groceries, and is his opinion that such distinction EVERY-DAY LIFE IN FRANCE Dry goods, meats, groceries, and is his opinion that such distinction such wares are generally displayed was not common, and that every inwith attention to the dictates of neat- stance could be traced to some disreputable merchant whom the ordiness and order. But I have seen stationery, music and news stands, nary Frenchman detests.

On the other hand, it is the writsecond-hand book stores and curio er's honest belief that the Frenchshops in a state of confusion and disorder that would make the proverbial man had a more legitimate complaint editor's sanctum appear like a model to make against our soldiers in the matter of prices. The American was of cleanliness and organization. Possibly in pre-war times this was not not in the habit of arguing over the the case, and yet it seemed to me price demanded for an article. He that establishments which were con- looked the object over, heard the fronted with the problem of keeping price, and either took or left it. The in stock a multitude of small objects French merchant, accustomed to higsuch as magazines, papers or books gling, naturally demanded more money than he expected to obtain. were very prone to allow their shelves to take on the common ap- The consequence, when the American bought, and he usually did buy. pearance of an American attic. he paid a good stiff price. Then The completeness of stocks carwhen the Frenchman approached the same merchant to buy, he was asked the high price but could obtain no reduction, because the merchant would say, "Well, if you won't pay that, the Americans will." In that way the Americans unthinkingly and unnecessarily raised the cost both to themselves and others. If our soldiers had been able to argue a little and would have done so, no unnecessary raise could have been effected

by the merchants. To return to a comparison of the business houses in the respective country towns: Their range is not so wide as ours and yet they naturally have some we do not. In the ordinary French town the size of Aurora there would be no bank, newspaper, garage, real estate office, dentist, soda fountain, grain elevators, farm machinery store, commercial club, movies or opera house. But they would have numerous cafes where beer, wines or liquors are sold, at least one brewery, a few second-hand stores where curious and old furniture would be on sale, and probably a "sage-fem" (mid-wife) or two to help out the only physician in the (Continued on Page 5)

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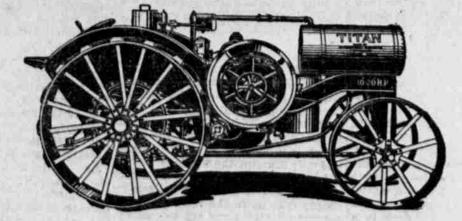
which follows, composed of cans while the same commodities earnest gesticulation and atrocious mispronunciation interspersed gener- profit. It is not sensible to attempt ously with "yes" and "oui" can easily be imagined.

were sold to natives at reasonable to deny that such was undoubtedly the case in some instances. But it

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