Old Blazer's Hero

By DAVID CHRISTIE MURRAY.

CHAPTER XXII. For an instant this annoying intelligence seemed to paralyze mind and body, and if Mary had not already had a hand upon the stair rail she would have fallen at the shock. She turned ghostly white, and her heart began to beat furiously. She could not have told if she

were glad, or sorry, or resentful.

In a little while this extreme agitation subsided, and, standing with one foot on the lowest step of the staircase, with the maid staring round-eyed and frightened at her white face, she listened and heard the deep breath of the returned prodigal rising and falling in a regular cadence. The room in which he slept was on the ground floor. The door was ajar, and a caped from being staggered over by the faint gleam of light came from a single

Mary moved softly to the door, trembling from head to foot. Three steps carried her across the narrow little hall, and then she paused with a hand upon the doorpost of the room. The maid, open-mouthed and open-eyed, waited for what might happen. The mistress enterhis arms hanging loosely over the arms ward. Even in that poor light there was way."
So the small servant, happy to escape.

Yet when she had looked a while she higher. In the clearer light the returned prodigal lay at a marked disadvantage. frayed edges of the trousers. All his raiment was wrinkled, and scedy, and disreputable. His shirt cuffs were crumpled and dirty, his cheek bore a week's

His wife absorbed all these details of should care so little and feel so undis- himself almost immediately. turbed. She did not know as yet that the shock of his return had dulled all ing here?" power and feeling, and she stood and are and moral degradation as if they were all pointed in a picture and had no ily there, and a muffled jingle arose from personal interest for her.

She sat down in a chair opposite to but at first she lacked the power to care the other. about it. Then slowly it grew more and more definite, because more and more horrible, and at last it overwhelmed her, the full, and went anew over every sign came for." before her. Hackett changed his posself and him: but he settled

more stertorously than before. terror of the position she set her wits thrice. to work to find out what she might best do for the moment. There was no crea- said, fixing his but upon his head, and ture to whom she might run for advice avoiding Hepzibah's gaze. or assistance, and she was thrown entirely upon her own resources. But she got any messages give 'em yourself.' pretty thoroughly. things, it was evident that no pity, com- of sorts and indisposed to combat. punction or affection had brought this rascally husband home again.

He had come in search of spoil, and of him and her abhorrence of him, she von. would willingly have surrendered everything in her possession to be rid of him once and for all.

So she slipped to her bedroom and packed the money in a sheet of note pa- front door, and throwing it wide open per, and then wrote a hasty note. "Take this, and make yourself respec-

me. Do not try to see me, for I would brand new suit of clothes, with linen, rather die than speak to you." She enclosed this and the money in an envelope, and, descending to the kitchen, licitor who had acted for John Howarth.

gave it into the hands of the maid. 'You must sit up," she said, "until Mr. Hackett awakes, and then give him that. Give him this when he awakes."

a score of times. Once a rap at her nonsense. She had declared war, and i her tremble that she could find no voice enemy. He was able to swagger in upon to answer. timidly, and Mary whispered:

voice as frightened as her own. "Take it sway," said her mistress.

gone away." The maid retired, and in the solitude so dismal and oppressive that she was her head and steal into the roadway. Drawing the front door gently after her, Hackett in her hand, she went to the gate and stood shivering behind it, find- than he had hoped to be. In respect ing some comfort in the sight and sound | mere money he had never been so Blane, and it was more timidity than disno longer feel her ewn fingers, or the science-what had he married her for note she carried, she recognized a passing but her money? figure in the dusk and hailed It.

'That you, Hepzibah?"

in and sit wi' me a bit. I'm afraid to a sufferer since the world began.

again, and he's asleep downscairs, and pallid, should surely have been sheltered her's afraid of him."

"Will Hackett back again?" cried Hepzibah. "It's pretty plain to see what's brought him back. He's got news somehow as his wife has got money. Has

her seen him yet?"
"Her's seen him," said the maid, "but he nin't seen her. He was asleep when the missis came home."

Hepzibah opened the gate with great cantiousness and, preceded by the maid, entered the house silently and stealthily. In the kitchen she drew forth a whis pered history of the manner of Mr. Hackett's arrival. The maid, it seems, had heard a loud and bullying noise of knocking at the front door, and going in haste to answer it, had but just esnew arrival, who, after glaring at her gas jet, which was lowered so far that in for a minute without apparent recognition, had felt his way into the front room, fallen immediately into an armchair and gone to sleep there. Then the narrator of these things produced the note with which her mistress had entrusted her. "I'm to sit up till he wakens," she

said; "and then I've got to give him this. But I'm afeared to go anigh him."
"I ain't," said Hepzibah. "You just ed the room noiselessly, and peered "I ain't," said Hepzibah. "You just through the dusk at the sleeping figure run down to Mrs. Blane's and tell her n the armchair. Hackett was lying I shall stop and sleep at mother's to-broadcast with his feet wide apart, and night, with my compliments, and then run on to mother's and tell her to sit up of the chair. His head had lurched for for me. I'll see this job through, any

got out by the back way and ran swiftwas impelled to turn the gas a little ly on her errand. She had scarce been gone a quarter of an hour when Hepzibah, seated there in listening wrath, The feet seemed to be cast forward in heard a movement and a series of mutterestentation of the gaping boots and the ings, and marching bolt upright into the front room confronted Hackett. He was rubbing his eyes with both hands and fawning when she first set eyes on him, but a second later he threw his hands black stubble, his nose had taken a tinge aloft and stretched himself. The sudden sight of Hepzibah glaring stonily at him from the doorway froze him in that attihis aspect, and stood wondering that she tude for a moment, but he recovered

"Hillo!" he said, "what are you do "I'm told to give you this from Mrs. noted every shabby sign of social fail- Hackett." said Hepzibah, throwing the envelope on the table. It dropped heav-

"Oh!" said Hackett, staring angrily him, regarding him fixedly, going over back at her as he made a step toward and over again, one by one, the signs of the table. Hepzibah folded her arms squalor and decay, and little by little and regarded him uncompromisingly. He the thought grew up in her mind that became a little restless under her gaze. she was bound to this man for his life or and to escape it took the envelope and hers. The first apprehension of this fact opened it. When he had read the note arose clearly enough. It was not that he opened the package within it and the knowledge of it seemed incomplete; counted its contents from one hand into

"Where is Mrs. Hackett?" he asked, transferring the money to his pocket. "How should I know?" asked Hepzi so that she rose in physical protest bah in turn. "What do you want with against it. She turned the gas light to Mrs. Hackett? You've got what you

Will, finding no immediate answer to ture, winking and muttering at the light, this direct attack, tried his wrathful and she started behind the table instinc- stare again, but finding himself looked tively to place some barrier between her- down, swaggered round on his heel and began to look for his hat. It lay beside in a mere second or two, and breathed the chair he had lately occupied, and having found it, he stood brushing it And now that she was awake to the with his arm, shivering sharply twice or "Tell her I'll see her to-morrow," he

"Not I," said Hepzibah. "If you've managed in a while to grasp the position | #Of course this was very discourteous Above all other and impudent; but Will was a little out "Let me get by," he said, advancing

toward her. "Glad and willin'," returned Hepzibah, in that respect she was quite defenceless making room for him; "and rare and against him. In the flush of her dread pleased I should be to see the last of

Even this Mr. Hackett declined to resent, not caring to provoke just then any fuller expression of Hepzibah's sentiments concerning him. As well as his searched her desk to see what she had cold, cramped limbs and shuffling boots Finding some bills and gold, she would allow him, he swaggered to the and closing it with a bang, marched from the house, and for that night disappeared. table. When you want more write to He turned up again next morning in a boots, hat, gloves and neckcloth, all new and fine, and made a call upon the so

> CHAPTER XXIII The returned wanderer was, of course

If he asks for me, never mind a great deal incensed by the note his wife had left for him, and it began to Then she fled to her room and locked be clear to his own intelligence that be herself in, and barricaded the door, and fore he had read that heartless greeting lay in wait for what might happen, he had been inspired by the tenderest Footsteps and voices passed, and distant and most husbandly sentiments. After animportant sounds shook her with dread that, however, he was going to stand no door, following on the faint sound of eased Will's conscience to be able to restealthy footsteps on the stair, so made gard her as an acknowledged and open The knock was repeated the solicitor and lay claim to his wife's belongings without any too pressing sen timent of self-disdain. At bottom he "I've brought you a cup of tea, knew that he was acting like a blackma'am," the maid whispered back in a guard, buta he was not forced to admit as much himself. He put up at the hotel, and his open

"Don't come again until Mr. Hackett has arrival there excited a good deal of at tention and comment. People for the most part gave him the cold shoulder and silence of her kitchen found things and there was not a soul who met him forced at length to wrap a shawl about he felt to be due to a popular traveler on his return to his native place. There were some who were willing to be friend and nursing the pute intended for Mr. ly, but they were not the people he want ed, and altogether he was less hapt of passers by. Amongst them was Ned in all his life. Howarth had dies "warm," as the current phrase about his eretion which prevented her from call- went, and Will had before him the proing upon him and requesting his protec- peet of an undisturbed nibble at that call tion. But when an hour had gone by siderable hourd while it should last. The and the maid's nose was blue with cold, wife was defenseless against him, and a and her hands so chilled that she could a last protest the possibilities of cou

The averages get wonderfully good eare taken of them always, and by way "What's the matter?" Hepzibah de- of balance in this instance, if Will Hackmanded, pausing and peering at her, ett undervalued Mary, his wife, Ned Blane overvalued her almost enough for 'Me," said the maid, beginning to full counterpoise. For by this time there whimper a little. "I wish you'd come had never been so patient and so angels

be by myself, and I'm that cold I don't meek, so defenseler yet so courageous.

know what to do a-standing here." she seemed to Ned's eyes, that he wor-"Where's the missis?" Hepzibah 'de- shiped her. His own stalwart limbs and rude health defied disaster and seemed "Her's locked herself in." answered somewhat to merit it, if only for the sake the maid, with a dreadful enjoyment of of a rough-and-tumble with the world the situation. "The master's come home and fate; but she, so delicate, tender and

called to confront nothing that was thus, as was natural for a man in love though it could only be absurd for any but a lover, the infant school was the scene of a most valorous slow tragedy.

and the native instinct to hold body and soul together became an enterprise purely

The passion which deified the girl natusally enough demonized the scoundrel who was her husband. To look at him fairly. Will was no more than despicable, Lot Blane was not in a position to assume a purely critical attitude. To him the selfish rascal stood mountainous, phenomenal, hideously deformed. Blane had carried a dull, slow despair so long that he had begun to think of himself as a man of a dull nature; but now that it be gan to be noised abroad that Hackett was back again and squandering his wife's substance he began to hate with a heat and intensity which sometimes terrified him. The fierce loathing and revolt he sometimes felt at the bare existence of this poor and commonplace personage grown phenomenal would stab at him as if with the sudden anguish of a red-hot knife, and he would sicken and whirl with the intensity of his own hat-

Resolutely hour by hour and day by day he had to fight against himself lest he should seek the man and lay upon him hands that could be nothing less than murderous. But to do the villain a damage would be to rob himself of his own right to despise him. And beyond that, he had no right to interfere. He kept, in the very midst of his madness, self-possession enough to know that he could not quarrel with the husband without throwing an undeserved stigma upon the wife. What were Mary and he to each other? What could they ever be! If the current of his love had flowed in smooth channel it would certainly never have run dry, for there was a perennial spring of loyalty within the man, but the obstacles it encountered dammed it and held it in until it gathered strength and volume enough to go dashing and spraying in these wild cataracts of pas-

> (To be continued.) USE OF APPLES.

Financial and Dictotic Value of Growing American Crop.

One medical writer says: "The more mellow apples one cats the better, provided they be taken at meal time. It is best of all to eat fruit This will prevent loading the system

before meals, and freely as you like." with a heavy weight of less digestible foods. Senator Vest says that if a man wishes to live long and be able to keep up his work he must eat not less than one apple with every noon lunch; we are not sure but he said half a dozen. The no-breakfast fad tells us that we must not only go without the morning meal, but that we must live much more largely upon fruit. Some of its disciples insist that the apple may be taken in the place of the ordinary breakfast. John Wesley once referred to apple dumplings as an illustration of the alarming advance of luxuries in England. Charles Lamb quotes a friend who says that "a man cannot have a, pure mind who refuses apple dumplings," and Dr. Johnson speaks of a clergyman of his acquaintance who brought his family up almost altogether on this Anglo-Saxon combination. We have recollections of dumplings which might accord with the opinion of Lamb, and then we have recollections of other dumplings which might have been the origin of Calvinism. It must be borne in mind that the ideal apple is one that is fit to be eaten raw; yet the glorious old Spitzenburg is only fit for the cook-in whose hands it becomes the very perfection of pie apples. The nineteenth century went out with a marvelous evolution of new sorts of fruits of all kinds; but there was nothing in the list to exceed the delicious juices of the Northern Spy, the Macintosh Red, the Shannon or the Stuart's Golden.

There is nothing in the world to exceed the beauty of the apple blossom; while the air is laden with an exquisite perfume that has charmed a hundred generations-has added to the poesy, the love and the comfort of Greek, of Roman and of Briton. But if there be anything more beautiful than the apple in blossom it is the same tree loaded down with crimson and golden fruit. Then it is that the apple touches human nature and wakens in the housekeeper the highest conceptions of the science and the fine art of dietetics .-Independent.

And She Had Never Read Homer! They were a party of people from "up state," and nothing in the big city interested them so much as the great ships at the docks. They had been wandering joyfully over the deck of a four-master just about to clear with coal for an Eastern port, and after a while one of the women found an open hatch.

"Come here!" she called excitedly to her nearest companion, with the air of one who had made a discovery. 'Look! look! Just think! She's holler!"

Negotiating a Loan. A story is told by Household Words of a shopkeeper who declined to be worked into the development of certain

family fortunes. He was a dry goods merchant in a small town in Buckinghamshire. As

he was standing one day at the door a small girl came up and said: "Please, sir, I'm Maggie Quayle, and mother says will you give her change

for half a crown? She will send the half crown on Monday." "Can't do it," raplied the shapkesper.

What Else? "Here is an item," said the man at he copy desk, "about a young fellow hat broke into a Boston man's house and cloped with his daughter. Give me

a head for it." "Head it, 'Work of an Iceberglar"." said the night editor.-Chicago Trib-

The Only Way Possible. Gruff-My wife insisted upon my attending her tea this afternoon and I tell you I just simply had to swear under my breath.

Huff-Why, how was that? Gruff-What else could I do? Trere were ladies present.-Philadelphia

Press.

Genuine Article. Simkins-And you really coasider her a great vocalist, do you Timkins-Sure thing. Why, she can actually sing "Ho Sweet Home" so that nebody can tell what it is from all imaginable tile, and have been without looking at the program.

VICE PRESIDENTS WHO HAVE BECOME PRESIDENTS



ANDREW JOHNSON.

CHESTER A. ARTHUR.

Inasmuch as the presidential campaign of 1904 is drawing near, with President Roosevelt mentioned as the probable candidate of the Republican party, it is of interest to note that his nomination would mark the exorcising of the seeming "hoodoo" that has in the past militated against those of our chief executives who became President by the death of the elected head of the nation. Prior to President Roosevelt there have been four Vice Presidents elevated to the presidential chair by the demise of its incumbents, the four being John Tyler, Millard Fillmore, Andrew Johnson and Chester A.

Mr. Tyler was elected Vice President in 1840 on the celebrated "Tippecanoe and Tyler too" ticket and became President within little more than a month after the inauguration of General William Henry Harrison, who died in April, 1841.

The Whigs again came into power with the elections of 1848, General Zachary Taylor, of Indian and Mexican war fame, being elected Vice President. In July, 1850, President Taylor died, and Vice President Fillmore was at once sworn into office, forming a new cabinet, with Daniel Webster as Secretary of State.

The third accidental President was Andrew Johnson, who attained the presidency in 1865 when the assassin's bullet killed Abraham Lincoln. President Johnson's tenure of office was marked by a succession of disputes between the Chief Executive and Congress, the apex of dissension being reached when he was impeached for the removal from office of Secretary of War Stanton, etc. The break between the President and Congress hinged on the method to be followed in reconstructing the American Union.

Chester A. Arthur, who in 1880 was elected Vice President on the Republican ticket headed by James A. Garfield, took the oath of office as President of the United States Sept. 20, 1881, the day after Mr. Garfield died at Elberon, N. J., victim of Guiteau's pistol. Mr. Arthur's administration was not marked by any event of momentous importance, but was characterized by his opposition to extravagance in appropriations, his views on this matter leading him to veto the river and harbor bills of 1882.

RUSSIAN TROOPS AT MUKDEN.



the Czar's Government to withdraw the Muscovite soldiery from Manchuria and especially from Mukden, the capital of that province. Instead of taking these troops away, however, more have been constantly shipped in and added to the forces already present. At one time Russia did make a bluff at withdrawal, it is true, but eyewitnesses reported that the armies which marched out a day or two later marched in at another gate. At frequent intervals a few Slav regiments sally forth from their quarters in Mukden and parade through the streets to overawe the natives. Our illustration shows one of these processions and also gives a graphic idea of the appearance of Ivan in uniform.

William Barclay Parsons, of the Pan-

ama Commission. The most distinguished engineer on the Panama Commission is William Barclay Parsons. He won his spurs in



railroad work in China for a syndicate of which the late Senator Calvin S. Brice was the head, but is best known as the designer of the subway in New York Transit Commission, of which he

WM. B. PARSONS. has for several lots by partly disabled and decrepit years been the chief engineer. His or by otherwise idle people has work in connection with the transpor- brought good returns. Over 3,600 peotation problem in New York-to-day the most difficult and complicated transportation problem in the worldhas been marked by a high order of turn of \$200 on each quarter-acre ability and zeal. He may not have garden at a nominal expense of \$5,000, shown much originality, but it was each dollar invested in instruction, not a field in which pioneering was tools and seeds yielding a return of desired. He is now recognized as one of the foremost transportation experts the way of success of this scheme has in the world, as is witnessed by the fact that he has been chosen an advisory member of the royal (English) commission which is to investigate and report upon the passenger traffic problem of London. Mr. Parsons is young and energetic, and on the Isthmus will find a field for original and construct- have just been caught in New York lve work of a higher and more interest. | where they lost their money and were ing type than he has as yet had to deal

A Thrilling Rescue.

An amusing story is told of an old seaman on one of the United States them enough money to see them cruisers in the North Atlantic squadron. He was not a person of wide affections, but he had a warm place in his heart for a young ensign who had

One day a landsman fell from the the bones for knife handles, toothbrush rigging to the water, and as he could handles, chessmen, etc.; the horns for not swim he would have been drowned combs, backs of brushes, large but but for a young officer who sprang in tons, etc.; the hoofs for buttons, orna after him and held him up till assist- ments, and fertilizers. Neatsfoot oil ance came.

Later the young officer received a complimentary letter from the Secre- glycerin and butterine. tary of the Navy. Every one reloiced but the old seaman; he coveted the letter for his ensign.

like that," he said, a few days later. "You ought to have one." "I don't quite see how I can get one." laughed the ensign.

"That's a nice thing to have, a letter

"Well, see here," said the old wan,

A TRANSPORTATION EXPERT. | eagerly. "To-morrow night I'll be in the main chains, fussing with something or other, and I might fall in, and you could jump after me."

"That would be very good of you." said the ensign, gravely, "but you see I'm not a good swimmer by any

means." "Ho! That's no matter," said the old seaman. "I'll hold you up 'till the post comes."

Philadelphia's Potato Patch. An adaptation of the Pingree potato patch idea is said to have met with success in Philadelphia. It is in city for the Rapid charge of the "superintendent of vacant lot farming." His annual report shows that the utilization of vacant ple including 140 orphan children were given employment on these vacant lots last year and brought a refrom \$5 to \$7. The usual obstacle in been to find people who were willing to make use of the opportunities of-

> The Very Latest News. "Your wife," began the reporter. "and the man with whom she eloped stranded just as they were starting for Europe. We thought you'd want to hear the news; and-

> "That isn't the news," replied the man, "The news is that I've sent through."-Philadelphia Press.

By-Products of Animals

The blood of slaughtered animals i been kind to him in many little ways. used for the production of albumen extracted from the feet, has a high commercial value. The fat is used for

During a Lovers' Quarrel. He (wishing to make it up again after the quarrel)-Good morning. She (freezingly)-You're mistaken.

sir, I think. He-Oh, I beg your pardon. I mistook you for your mother .- Alley SloTHE OLD HOME.

'Twas only a humble cottage, Not far from the village strest; But the cool green meadows inclosed it, And the flowers brought fragrance

sweet.
The birds in the roof's old thatches, The winds in the tall elm tree. The pathway that led to the woodlands, Made the happiest home for me.

Then, no world beyond the meadows, Disturbed my beautiful dream; My playmates were birds and flowers. And we used to sing to the stream. But now the green mendows have wid

ened. Far, far to the rolling sea, And I sail away on its bosom From the home of my infancy.

O lands of crimson and purple! O white-jeweled cities sfar! Ye throb on the restless ocean, Ye dazzle like Orient star: But, oh! for the home of my childhood. And my world of meadow and tree; For the quiet calm of those old, old

days Has forever gone from me.

***** David and Jonathan

*++++++

7 T was remarked by their respective nurses that nothing was more touching than the devotion of the baby, David Smith, to the baby, Jonathan Brown. If David possessed a cake or a new toy, it was his great delight to lay it at Jonathan's feet. Jonathan accepted these attentions, though with some haughtiness and did not return them. He once gave David a button, but after thinking the matter over for about a week, decided to ask for it back again-and got it.

As boys at a private school, David's devotion to Jonathan continued. David was the more studious of the two and was able to assist Jonathan in his

At their public school David continued his friendly care for Jonathan. He would take without a murmur punishments that should have properly come to Jonathan: He lent Jonathan money. He exhorted Jonathan not to smoke cigarettes because, as he very justly observed, it was not right. I

in the days of their babyhood, but he had at any rate now learned the propriety of expressing the gratitude which he did not feel. "You are a good chap, David," he said. "You've got me out of no end

of a lot of messes."

The two young men went up to Oxford to the same college. David had a scholarship, Jonathan had none. David habitually spoke of Jonathan as a remarkably brilliant man until other people as nearly as possible believed it. David lent him a little, more money. David took him back to his rooms, thereby avoiding catastrophe at time when, owing to much wine, Jonathan's legs had refused their office and he had expressed a wish to call on the master to invite him to take part in the California game of "draw poker." There is not the least doubt that Jonathan owed much to David, and the natural result was that

han Jouathan was to David Then a tragedy happened. Jonathan Brown announced that, in the beautiful words of the Morning Post, a marriage had been arranged and would shortly take place between himself and Miss Bertha Frieze, Now. Miss Bertha Frieze was the third daughter of a local tobacconist. She was large and plump and comely, and would have sooner flirted with an archbishop than not have flirted at all.

In rage and despair and an express train Jonathan's papa and mamma hurried off to Oxford. At any cost his terrible mesalliance must be prevented. For three days Jonathan's papa bellowed as if he had been a bull of Bashan. He bellowed at Mr. Frieze, who was sulky, and at Bertha, who was distinctly impertinent, and at his son, who was very superior, and said that his father was doing just exactly what he had expected. and if would make no difference. His mother wept and pleaded, and it was all of no use. At the end of three days she said to her husband, "I shall go around and see that very nice young man. David-David Smith-who was always such a friend of Jonathan's."

She saw David. She reminded him of all that he had done for Jonathan in the past, and assured him that Jonathan was not ungrateful. The time had now come when David had a chance to render a service far greater. She and her husband had done what they could, but neither persuasions nor threats nor the most liberal promises to old Frieze and his daughter, Bertha, had been of any effect. Could Mr. Smith help them? Could he do anything to save his friend from a lifetime of misery? "Mrs. Brown," said Smith, "you may depend upon me, I will do my best. If the thing can be done it shall be done." He then went out to buy two ounces of Latakia at Frieze's little shop. It took a good deal of effort, and

much flattery and many presents. But David was a better-looking man than Jonathan and had more money. The time arrived at last when all Oxford cnew that Bertha r rieze had deliberately thrown over Jonathan Brown and engaged herself to David Smith. Jonathan's father and mother were xtremely grateful to David. Jonahan went to look for David with a evolver, and luckly did not find him. After his first burst of fury he conented himself with a sarcastic letter, a which he told David that their ac junintance was at an end. Years have wonderfully softening effect, and if ionathan meets David in the street now he is perfectly civil. But Jonahan never goes to David's house byause, as he very properly points out, David's wife is a quite impossible woman. -- Barry Pain, in the Sphere.

IN A DÉPARTMENT STORE

Important Parts Filled by the Advertising Men and Buyers.

The man who writes the daily advertisement for a big store commands a big salary-ten or fifteen thousand dollars. He must be original, resourceful, and witty-a man of ideas, alert

to see and use opportunities. The quality of his work tells day by day, for the effects of a cleverly written adver-tisement show immediately in the increased sales in particular departments. Every night, the reports of gross sales in the three-score departments, as compared with the corresponding days in the prevolus week and the previous year, indicate whether the day's advertising appropriation has been well spent. Every day the "buyers" give the advertisement writer a draft of the next day's purticular offerings-a clearance sale of winter overcoats, a shipment of Parisian dress fabries, bargains in new novels, or a cut-price sale of canned goods. These the advertisement writer welds into one big display announcement, which, when it has been approved by the general manager, becomes the law and gospel of the next day's business. Copies of it are posted on all the floors and are put into the hands of all the salespeople. Every salesman and saleswoman in a department must learn, the first thing in the morning, the special prices at which wares are offered in the day's advertising. The day's advertisement is the Baedeker for both shoppers and salespeople.

The massing of three-score or more

varied shops under one roof demands an efficient staff of department heads. or "buyers." The worth of a buyer is measured by the amount of net profit he can show at the end of the year. He must be on the alert to seize opportunities for acquiring desirable stocks at low prices-the bankruptey of a manufacturer or a big merchant is one of thees opportunities; he must be able to forecast the future tastes and demands of the shopping army; he must know when to plunge, buying, ten, twenty, or thirty thousand dollars worth of goods in a single order; he must know when to push and when to mark down certain stocks, and all the time he must keep his weather eye on the doings of buyers in rival stores. If he carries a line of foreign goods, he makes a yearly trip abroad to buy directly from the makers, whether it be Parisian gowns, German toys, or Persian rugs. The toy buyer goes to the Continent, in January, to order his next Christmas stock. The succesaful buyer is master of his depart-ment, and he usually commands a high salary, sometimes as high as twenty am not certain that Jonathan was any or thirty thousand dollars a year, al more grateful now than he had been though four-figure salaries are the rule, Every night, at the close of business the salespeople give the amounts of their total sales to their buyers, who, in turn, foot up their department to-tals. The buyers then report to the general manager, who compares the day's sales with the business the year before. Marked variations are made the subject of inquiry. Every night, when the general manager leaves the

> vious year, and, if they vary from the normal, the reason therefor .- Suc CAB DRIVER FOR 56 YEARS.

> store, he knows to a cent the day's re-ceipts, how they compare with the pre-

Duke of Wellington and King Edward

Were His Customers. Thomas Bond, who is 81 years o age, is probably the best known co man in London, not only among his fellows, but among the cab-hiring pu David, and the natural result was that David was more attached to Jonathan evil days, he has given an example

cult to surpass. In August last, being then 80 years of age, and still driving, he headed the poll for a pension of £20 a year gran ed by the Cab Drivers' Benevolent Association, but when the result was announced, he said: "The next man on the list wants it more than I. Le him have it. I shall be able to drive

for a year or two longer." But soon the old man was laid up with pleurisy and pneumonia. F months he has been able to earn nothing. He is now slowly recovering and, with true British pluck, hoped to be soon on his box again.

The strong probability, however, is that Bond's cab-driving days are over March, 1840, as an omnibus driver, bing then 17 years all ing then 17 years old. He started cabdriving in 1848, so that he has be driving a cab in the streets of Londor for 56 years, and during the whole of that time he has used the St. Clement Danes rank in the Strand.

In his time Bond has driven many world famous men. The great Duke of Wellington was a fairly regular customer. "Very liberal he was, too," added Mr. Bond in recounting his experiences on Saturday. The king, when Prince of Wales, often patronized him, as did the late Duke of Edinburgh. London Daily Mail.

Had Dog-and-Cat Time.

A man leading a small dog by a long chain created quite a sensation on Penn square, near Broad street station, recently, says the Philadelphia Record, when there was an encounter with a strange cat. The dog barked at the cat and the cat immediately, sprang at the dog's head. The dog started to run around in a circle and succeeded in dragging its chain around his master and a strange woman.

The chain caught round the woman's feet and she fell forward against the man, who swore violently. The woman screamed, the dog howled and the cat spat viciously. Several bystanders had to grasp the dog's chain and hold it firmly, while the cat was chased away by a couple of boys.

Then the woman who had been tripped told what she thought of a man who was pulled about by a dog on a hain, but all the argument was out of the man and he slunk away, after giving the dog a kick that was registered by a canine yell.

Preliminary to Matrimony. Maud-Surely you wouldn't wish all men to be bachelors?

Mame-Oh, not permanently, of course, but just long enough to get into the habit of sewing on their buttons and doing their own mending .- Philadelphia Press.

Insanity Among Animals. Darwin asserted that there is insan ity among animals, just as there is among human beings.

Call it a Unicyc e Now A wheelbarrow with ball bearings has been put on the market by an Ohio